

John Bates PhD



John Bates provides services to business managers to help source and interpret technical and market information, and in business development, in the drugs and diagnostics fields. These activities include desk-based research, business meetings and discussions with customers and decision-makers.

Overview

Market and technology analyst and consultant in the pharmaceutical industry, covering drugs and diagnostics. From a corporate R&D background, moved to bioscience start-ups, commercialisation and consultancy. Past experience includes R&D and project management, university technology transfer, business development, licensing, technology and commercial evaluations.

Background

Management roles include business development; contracts and licensing; investment-raising; R&D services for 30+ UK and international blue chip pharmaceutical companies; assessment of technology opportunities in the UK and US; non-executive directorships appointed by Coventry University and Aberdeen Asset Management; consultancy services 30+ companies and universities.

Employment History

Biopharm Reports	Analyst and Consultant	2002-
Acumen Bioscience Ltd (TTP)	Director	2001-2002
Angle Technology Ltd	Principal Executive	2000-2001
Pharmaceutical Technology Ltd	Director	1994-2000
Melbourn Scientific Ltd	Director	1989-1994
Glaxo Group Research Ltd	Laboratory Manager	1985-1989
Upjohn Ltd	Laboratory Manager	1981-1985

Education

PhD in Biochemistry: Cancer Research, Aston University, 1981
BSc (Hons) 2:1 Biochemistry & Chemistry, Aston University, 1978